

## Pontoon Boat Buying Guide

Includes information on the following topics: Do's and don'ts when buying a boat ; Two little known tools surveyors use to determine a boat's age and condition ; Three surprising reasons why marinas require the insurance they do ; How you can still get a boat loan even if your credit score is less than 720 ; How a commercial emergency signaling technology has saved more than 25,000 lives since 1982 and is now available for pleasure boaters ; What to do when you get caught in a bad storm or heavy weather ; Why customizing your electrical and instrument panels makes sense ; How Digital Selective Calling and the Automated Identification System saves lives in a Search and Rescue operation ; The advantages and disadvantages of having a multihull craft over a monohull ; Three powerful strategies you can use to best prepare your boat for rentals ; What's changed to take sailing from an amateur sport to top of the game earning a decent living--publisher.

Often shrouded in an eerie mist, the Adirondack Mountains are a perfect backdrop to the mysterious and the haunted. Troubled spirits of former patients roam the campus of the historic Dr. Trudeau Tuberculosis Sanatorium just outside Sarnac Lake. The ghost of Grace Brown, tragically murdered by her lover in 1906, drifts over the waters of Big Moose Lake. A long-deceased runaway slave remains a guest at the Stagecoach Inn in Lake Placid. The Sagamore Resort on an island in Lake George has been welcoming vacationers since 1883, and many have never left. Held captive in a remote mansion by her husband until her death, Mary Rhineland still wanders the burned-out ruins of her earthly confinement. Writer and paranormal investigator Dennis Webster highlights the scariest haunts the Adirondacks can

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offer.

The result of Thomas Cook's lifelong love of boats and his desire to help each one find the perfect home, this invaluable book guides readers through the selling process. An ideal choice for anyone who wants to sell his boat quickly, painlessly, and at a premium price. Covers preparing the boat, effective advertising, successful negotiation, and a variety of creative selling alternatives.

This book offers practical advice to ensure you choose the right yacht for your sailing needs and budget. Potential buyers are guided through every stage of the process, from deciding on hull design and accommodation to deck layout and keel shape. There is information on construction materials and help in deciding what sort of craft would best suit your needs, including clever ways to 'try before you buy'. Expert guidance will help you decide whether to buy a new or used yacht, and both buying processes are carefully explained to ensure your investment is protected. Hidden costs are revealed and there are tips on conducting your own boat test and initial survey. Sections on registration, VAT and insurance will help you cut through the red tape. Don't buy a yacht without reading this first!

Boating Magazine's Insider's Guide to Buying a Powerboat features tips and traps for the smart boat buyer. If you don't have an uncle in the boat-dealership business, here's the next-best thing: a longtime boat dealer and salesman who lets you in on trade secrets so you can buy a new or used boat without getting burned. J. P. Lamy lays out a step-by-step approach to finding the right small powerboat (under 30 feet) and buying it at a fair price with favorable financing. You will learn: How salesmen are trained What their margins and markups are The use of the Internet for boat shopping What to look for, good and bad, in a new or used boat

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Checklists How to negotiate honestly but toughly How to shave thousands of dollars from an asking price Endorsed by Boating magazine, Lamy's guide helps you take control and win in the bargaining process. When it comes to buying a boat, knowledge is power.

Spark a passion for sailing and the outdoors in your child From the Moonbeam Children's Book Awards bronze medal winner! Ever since humankind began seafaring, boats and shoreline adventures have produced sturdy, independent, creative, self-reliant kids. From the author of the bestselling Complete Sailor and proud father of a boy mariner, here is the book for all parents who want to introduce their kids to the world of boats, boating, sailing, the shore, and the sea. It provides dozens of adventures and activities for kids, and a plethora of projects for you and your kids to do together. Topics range from how-to to fanciful, in random organization so that each excursion into the book turns up unrelated gems on facing pages. The Anti-Pirate Potato Cannon encourages your kid to get outdoors and on the water, to build things, to try things, to cultivate their curiosity, to learn self-reliance, and to get a giant dose of the magic of seaside adventure. Loaded with things for kids to do--build a rope ladder; build a Huck Finn raft from PVC pipe; catch and fillet a fish; go crabbing; skip a stone; body surf; waterski on bare feet; chart a cove; learn the great sea battles; build a sandcastle; navigate; win a sailboat race; paddle a sea kayak; and a whole lot more. Designed to cultivate a kid's curiosity about the natural world. Topics include: Where's the wind coming from; How high is that wave; An anti-pirate potato cannon; Brew your own biofuel; Make a dugout canoe; Build a Huck Finn raft from PVC pipe; Skip a stone; Build a sandcastle; Carve a paddle; Row a boat Escape a rip current; Go kite sailing; Navigate by the stars; Carve a half-hull model; What's on the bottom; A journey to the abyss; Don't wrestle an alligator; A dinghy camper; How to dive with mask and

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snorkel; Build a motorboat from cardboard tubes; Body surf; Recognize ships; Discipline in the Age of Sail: cat-o-nine tails, hanging from the yardarms; Steer without a rudder; Chapter 25. Tie up to a dock; Reading a lines drawing; Whatever floats your boat; Play nautical capture the flag; Paddle a sea kayas; Build a rowboat; Signal across the water; Capture plankton in a net; Tie knots and splices; Make a rope ladder; Make a chart of your favorite cove; Throw your own beach clam bake; Make a catboat-race weather vane; Fight off a shark; Heave a monkey's fist; Ski on your own bare feet; Fillet a fish... and cook it on your engine; Your own ditty bag; A proper sailor's knife; How to stand up on a PWC; How to get up on a wakeboard; Go clamming; Build a human pyramid on water skis; How to poop in a boat: How marine heads work; Diver's tube raft; Submarine a PWC; Survive a sinking; Finding east or west All you need is the north star; The bosun's pipe; Ships in a bottle; Five sea battles that changed history; Use the five secrets of winning a sailboat race; Make a viewing bucket to see underwater; Cast a fly; Survive a hurricane; The Eskimo roll; Stow that chart; Goggles from a soda bottle; Find fish fast; Repair a sail; Whalewatching; Go on a plastics hunt; Don't be left in the dark; Pets at sea: how to train your cat or dog for boating; The green and clean boat; Ride the disk; Go crabbing; Careers at sea; Pass your boating license exam; Origins of sea terms; The best way to coil rope; Carve a slalom turn; Keeping watch; Throwing a cast net; Keep what you catch - start an aquarium; Heroes of the Sea: Shackleton, Slocum, Day, Knox-Johnston, Heyerdahl, etc.;

Books & Stories (Three Men in a Boat, Crunch and Des, Riddle of the Sands, Swallows and Amazons); Stage paintball sea battles; Read the messages in clouds; Get unlost in the fog: sager forecaster; Know how to handle waves; Semaphore signals; Glacier surfing; Great voyages by young mariners; Make a weather station

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Power Boating For Dummies is a guide to power boating for both new and experienced boaters. It advises readers of necessary boating supplies, safety concerns and equipment, accessories, and includes locations of boating facilities, and how to safely pilot the ship. Go boat shopping with all the tips and tricks from the guy who's done over 12000 boat evaluations, and hundreds of boat tests. This insider's boat buying guide is the tell all book to about how to buy the right boat, not get ripped off, and not get stuck with a lemon. This book is so much more than how to just negotiate the best deal. It's so complete and so candid, it's like taking Doug Dawson boat shopping with you, guiding you every step of the way so that you know: a) a simple technique to know if your boat fits, b) how to research & get the truth about specific boat models, c) the absolute best time to start the process of buying your boat, d) how to benefit from the incredible hidden opportunities at a boat show and not come off as an amateur, e) how to watch out for the little known secrets salespeople use to demo a boat so that weaknesses don't show, f) learn how to demo it yourself, g) the truth about buying used boats and when buying used makes a lot of sense, h) how to make sure you're not overpaying for electronics, i) the correct way to use your bank when buying a boat, j) know the difference between the 5 kinds of salespeople and know which type is best for you, k) why almost everyone is wrong about what a salesperson is supposed to do, l) what never to believe from any private seller, m) how to make sure you're not overpaying for insurance, n) take advantage of dozens of money saving tips (hint: and they have nothing to do with the purchase price!) and much, much more. For more information go to [www.boatingwithdawsons.com](http://www.boatingwithdawsons.com)

Garrison Keillor makes his long- awaited return to Lake Wobegon with this New

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York Times bestseller The first new Lake Wobegon novel in seven years is a cause for celebration. And Pontoon is nothing less than a spectacular return to form-replete with a bowling ball-urn, a hot-air balloon, giant duck decoys, a flying Elvis, and, most importantly, Wally's pontoon boat. As the wedding of the decade approaches (accompanied by wheels of imported cheese and giant shrimp shish kebabs), the good-loving people of Lake Wobegon do what they do best: drive each other slightly crazy.

'Like to spend a night in the Goblin?' The Swallows are staying on the Suffolk coast while they wait for their father to return home from China. But although the harbour is bursting with bobbing yachts, barges and steamers, this year there's no chance of any sailing for the landlocked Swallows. That is until they rescue young Jim Brading and his boat the Goblin from a sticky situation and to their delight are recruited as crew members. Mother agrees they can go, on one condition – they absolutely must not sail out past Beach End Buoy and into the open sea... Includes exclusive content: In the 'Backstory' you can test your knowledge of the book, and learn all about the art of sailing! Vintage Children's Classics is a twenty-first century classics list aimed at 8-12 year olds and the adults in their lives. Discover timeless favourites from Peter Pan and Alice's Adventures in Wonderland to modern classics such as The Boy in the Striped

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Pyjamas and The Curious Incident of the Dog in the Night-Time.

Here at last is the one-stop lifesaver for everyone who has ever walked into a marina or ship's chandlery not knowing which deck or cabin fitting is appropriate for a particular repair job. This book's easily accessible, catalog-style layout offers use and buying tips, as well as alternate names for just about everything available to the boater. Illustrated.

The world is full of potential customers, but there are none more desirable than the wealthy. Cognizant of their investments and purchases, marketing a product or service to affluent clients can be difficult, but for those that manage to make it happen, it's possible to quickly build a wealthy clientele by word-of-mouth and effective service. With this book, your business will soon become a top producer for the world's most prominent, richest people. This book guides you through the tight rope walk of selling to the affluent: It shows you how you can attract the world's top customers and keep them with you for the long haul. In this book, you will learn everything you need to know to sell yourself and your ideas to anyone, especially the wealthy. You will learn how to affirm idea and avoid sinking it, as well as discover various styles of persuasion that will effectively reach your audience. This book also teaches you about the fundamental process of building a relationship with your target audience and how to mirror your clients' ideals and

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beliefs. Interviews with successful salespeople and affluent men and women are included in this book, and their advice has been compiled to show you exactly what you can do to reach this demographic. Discover what rich people want and what they are willing to buy, and give them reasons why to say yes. State your case clearly with memorable personal touches in your sales pitch, and you'll immediately reach your audience exactly as outlined in this book.

Provides a guide to boating, including such topics as knot tying, using charts, radio communications, equipping a powerboat, and engine maintenance.

If you spend some serious time (or want to start spending serious time) on the water, this is the book you need. Whether you're actively chasing trophies in a bass boat, or prefer a lazy afternoon in a pontoon, the Total Boating Manual has everything for the active, passive, new or old boater. Boating magazine is the destination for powerboat information, whether your goal is competitive deep sea fishing or soaking up rays on the lake. Month after month, year after year, the magazine provides readers with unbiased and well-researched reviews and tips on boating gear, open-water techniques, repair and maintenance, and more. The Total Boating Manual pools all the knowledge from the experts at Boating to bring you the most up-to-date and comprehensive guide to boating of all sorts. Find the perfect boat: New or used, speedboat to bass rig, how to narrow down your

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search, get the most bang for your buck, and find the perfect boat for you. Special content on buying a used boat, how to tell if a fixer-upper is worth it, and upgrading your existing boat to the craft of your dreams. Get the gear: From essential electronics to basic aftermarket equipment, to trailers and accessories, we've got you covered. Do you really need a fish-finder? How do tow chains work? What's the best GPS for open water? It's all here. Water Safety: What you need for the everyday excursions to serious deep-sea sport fishing, find all the safety tips and techniques you need to stay safe out there. Insider Hints: Best practices in piloting a boat, essentials of seamanship, all the knots you'll ever need, how to back up a trailer in a dangerously tight spot, and much more. DIY Tricks: From DIY repairs to time (and money) saving tips - get all the insider info straight from the experts. Pick up your copy of the Total Boating Manual to brush up on old techniques, learn some new things and maximize your time on the water. For the novice and the avid amateur boater alike, there's no better resource.

Everything you need to know about pontoons and deckboats Wide, stable, and perfectly adapted for family fun and entertaining, pontoons and deckboats are among the most popular lake and river vessels in America. The Pontoon and Deckboat Handbook explains to you how these boats differ from conventional

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types in handling, safety, maintenance, and other aspects of ownership and use. Ker-SPLASH! is an up-to-date, comprehensive look at the hobby and sport of recreational boating and water skiing. It is intended as a guide for both the neophyte and the experienced recreational power boater. The book includes detailed instructions for: (1) Selecting and buying a boat; (2) Making an intelligent engine choice; (3) Selecting boating accessories; (4) Choosing skis, boards, and towables; (5) Selecting a personal slalom ski; (6) Learning to ski and towing a skier; (7) Learning to slalom; (8) Riding and towing other water toys; and (9) Maintenance and safety issues. Ker-SPLASH! covers these types of recreational powerboats: sterndrive runabouts, tournament ski boats, mini-jet boats, personal watercraft, offshore performance boats, deck and pontoon boats, outboard ski boats, fish 'n' ski boats, and cuddy cabins. Comparative descriptions and contact addresses of the major boat, ski, wakeboard, and accessory manufacturers are included. Ker-SPLASH is not only a reference guide, but it also includes down-to-earth information and entertaining boating stories.

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